

## News Release

### **WELLPOINT SYSTEMS REPORTS RECORD 2005 REVENUES; US REVENUES INCREASE 352%.**

Calgary, April 28, 2005 - WellPoint Systems Inc. (TSX.V: WPS) today announced annual results for the year ending December 31, 2005. The company achieved record revenue of \$7,323,849 for the year ended December 31, 2005, a 32% increase over 2004 while revenue from US operations increased 352%.

#### **Annual Performance Highlights**

- Revenues grew 32% to \$7,323,849 from \$5,547,255 in 2004. The 2004 acquisition of EnCompass Solutions Inc. was an important contributor to this growth. U.S. revenues grew by 352% to \$1,242,692 up from \$274,670 in 2004 reflecting a key component of WellPoint's strategy of expanding into the U.S. and international markets.
- EBITDA was \$271,093 for 2005. EBITDA increased by 264% over 2004 largely due to the increase in O&G license and professional services revenue.
- Net loss after tax was (\$726,982) in 2005 compared to (\$188,027) in 2004. The increased loss was mostly due to higher depreciation and amortization of \$487,250 in 2005 compared to \$177,016 for the prior year resulting from two new products being placed in production, an increase in interest cost to \$324,732 in 2005 from \$11,520 in 2004 as a result of \$4.14 million of debentures issued during the year, and the non-cash future income tax expense of \$186,093 in 2005 compared to a recovery of (\$103,030) in 2004.
- Basic and diluted loss per share were (\$0.035) in 2005 as compared to (\$0.010) in 2004.
- Signed 49 new license contracts including 15 net new customers totalling: \$1.98 million.
- Announced that TEPPCO Partners, L.P. had formally agreed to implement the company's technology, finalizing a contract that represented the single largest software contract in WellPoint's eight-year history.
- WellPoint signed its first commercial user, in October 2005, for the new WellPoint Rig Scheduler software.
- WellPoint added a fifth client in the mining industry within fourteen months, solidifying its diversified presence in the energy industry.
- WellPoint announced the closing of an offering of secured, convertible debentures in the amount of \$3,000,000 as of August 25, 2005.
- Completed a \$1,500,000 subordinated convertible debenture with \$1.14 million raised on January 31, 2005, and \$360,000 raised on December 31, 2004.
- WellPoint became a Microsoft Gold Certified Partner in 2005 placing the company in the top 10% of Microsoft partners worldwide. WellPoint is the only independent software vendor (ISV) and Microsoft dynamics partner dedicated to the energy sector.
- Partnered with Microsoft. WellPoint completed development of a new Oil & Gas Integrated Financial System (IFS) software package. This package is built on Microsoft's state of the art Dynamics AX platform.
- In March 2006 successfully completed a private placement financing with Northern Securities Ltd., resulting in gross proceeds of \$5 million.

- In March 2006 acquired all of the outstanding shares of IDEAS, a leading provider of finance and administration solutions for entities with international exploration and production operations.

WellPoint's 2006 key strategy points include:

1. Enhance WellPoint's position as Microsoft's Energy Vertical Partner.
2. Aggressively grow top line revenue and EBITDA.
3. Exploitation of receptive U.S. & International markets.
4. Continues to build new energy products around the Microsoft Dynamic AX platform.
5. Pursuing strategic acquisitions and partnerships that complement a focused corporate strategy.

### **Fourth Quarter Highlights**

- Revenues grew 12% to \$1,912,474 compared to Q4 2004 revenues of \$1,705,934.
- EBITDA was \$130,500 in Q4 2005 as compared to \$42,314 for Q4 2004.
- Net loss after tax was \$(493,709) in Q4 2005 compared to \$(17,084) in Q4 2004. The increased loss was mostly due to higher depreciation and amortization of \$204,257 in Q4 2005 compared to \$62,112 for the prior year quarter resulting from two new products being placed in production, an increase in interest cost to \$124,268 in Q4 2005 from \$3,932 in Q4 2004 as a result of \$4.14 million of debentures issued in 2005, and the non-cash future income tax expense of \$186,093 in Q4 2005 compared to a recovery of (\$6,647) in Q4 2004. WellPoint during 2005 continued to make substantial investments into expanding its US operations and investing in building new products.

The Company's audited financial statements and MD&A are available on SEDAR at [www.sedar.com](http://www.sedar.com).

### **Non GAAP Measure**

In this press release, the term "EBITDA" is used to refer to earnings before interest, taxes, depreciation and amortization. The term EBITDA is not a measure recognized by GAAP and does not have a standardized meaning prescribed by GAAP. EBITDA may not be comparable to similar measures presented by other issuers, and investors are cautioned that EBITDA should not be considered as an alternative to net earnings or other measures of financial performance calculated in accordance with GAAP.

EBITDA is provided as a measure of operating performance without reference to financing decisions and income tax impacts, which are not controlled at the operating management level. Accordingly, management believes that EBITDA is a useful measure for prospective investors in evaluating the financial health of the Company, the ability of the Company to generate cash from operations and specifically, the ability of the Company to service the interest on its indebtedness.

### **About WellPoint Systems Inc.**

WellPoint Systems provides premier software and related services for managing Upstream, Midstream and Financial Oil & Gas operations. Aligning tightly with Microsoft Corporation, WellPoint is the only

Independent Software Vendor (ISV) and Microsoft Business Solutions (MBS) partner in the Oil & Gas sector. It is breaking new ground with the creation of a more comprehensive, integrated Oil & Gas software suite based on existing Microsoft ERP technology that utilizes state-of-the-art Axapta® and .NET architecture.

Founded in 1997, Calgary-based WellPoint Systems also has major operations in Texas (Houston), New Jersey (Livingston), Florida (Tampa), Tunisia (Tunis) and Russia (Moscow).

WellPoint is publicly traded on the TSX Venture Exchange under the symbol WPS.

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The TSX Venture Exchange does not accept responsibility for the adequacy or accuracy of this release.